



27.06.2008

To whom it may concern,

SPAR – GOSCOR RELATIONSHIP

During the course of 1998 an exercise was conducted by SPAR to identify “original equipment” suppliers in the internal traction equipment market who could partner with us to supply and maintain our requirements in our Distribution Centres. At this time all our DC’s were supplied by one supplier.

The outcome of this exercise was that we agreed to include Goscor on our “where to buy” list. Since this date we have only bought product from 2 original equipment suppliers. Our relationship with both suppliers has been excellent and at no stage have we felt a need to review our “partnership” relationships with them.

Goscor now provides our full internal traction equipment requirements into our KZN, North Rand and Nelspruit DC’s and part of the requirement of our South Rand DC. Our DC’s operate in a decentralized manner and their management teams have the ability to choose which supplier to use from our agreed “where to buy” list.

The fact that Goscor has been able to get well over 50% of our orders for this type of equipment is an indication of the excellent sales and service which they provide our operations. We do feel that a special partnership arrangement has developed between our 2 companies.

This relationship would be meaningless if it was not underpinned by an excellent product. The crown offering has stood up well to the rigors of our DC’s which generally work a 24/7 operation.

I would be more than happy to answer any questions on our relationship with Goscor if you require any further information.

Yours sincerely

A handwritten signature in black ink, appearing to read "Trevor Currie".

TREVOR CURRIE

GROUP LOGISTICS EXECUTIVE